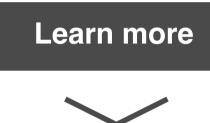
## Desktop Home page

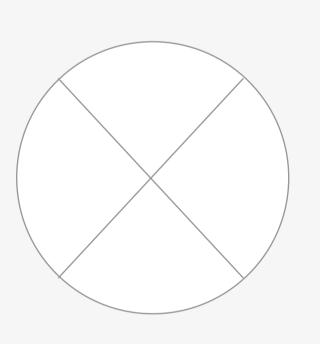
# Welcome to Navient Refi.

Loan refinancing made easy.



## SOLUTIONS TAILORED TO YOU.

We'll personalize your refinancing options to help you pay your loans off quickly and easily.

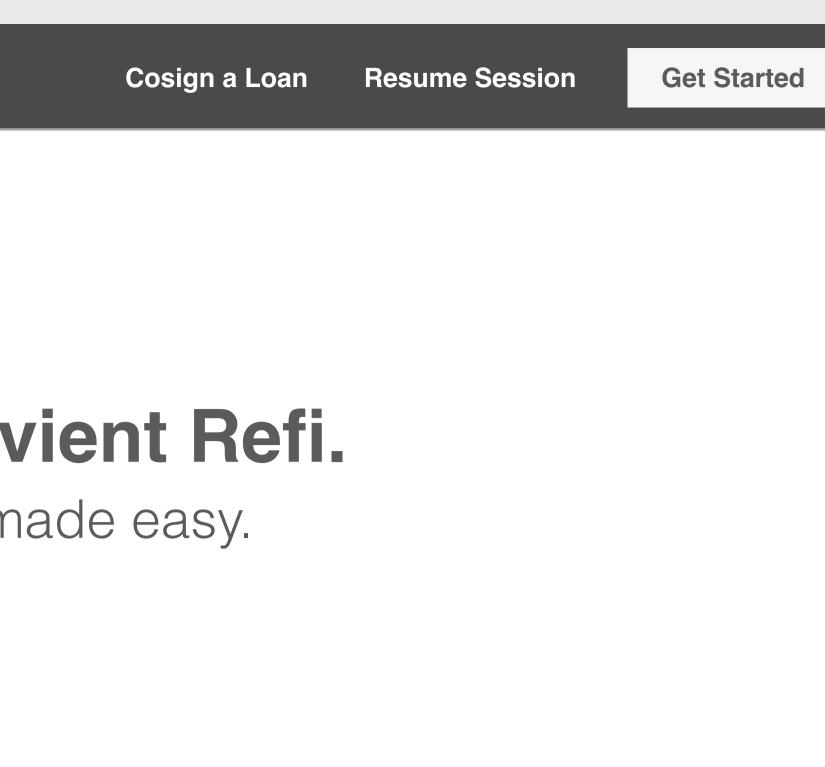


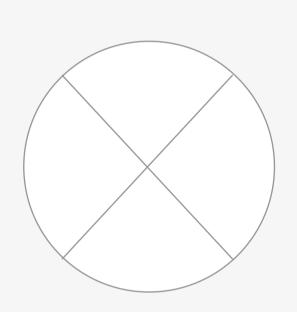
SIMPLIFY YOUR LOAN PACKAGE. We'll help you consolidate your loans into one, central place.

### Get started

Contact us 1(800)234-2342 contact@navientrefi.com

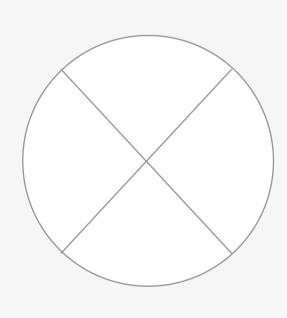
## Mobile Home page





## PAY LESS PER MONTH.

We'll help you refinance your loans with lower interest rates, so you'll pay less over the course of repayment.

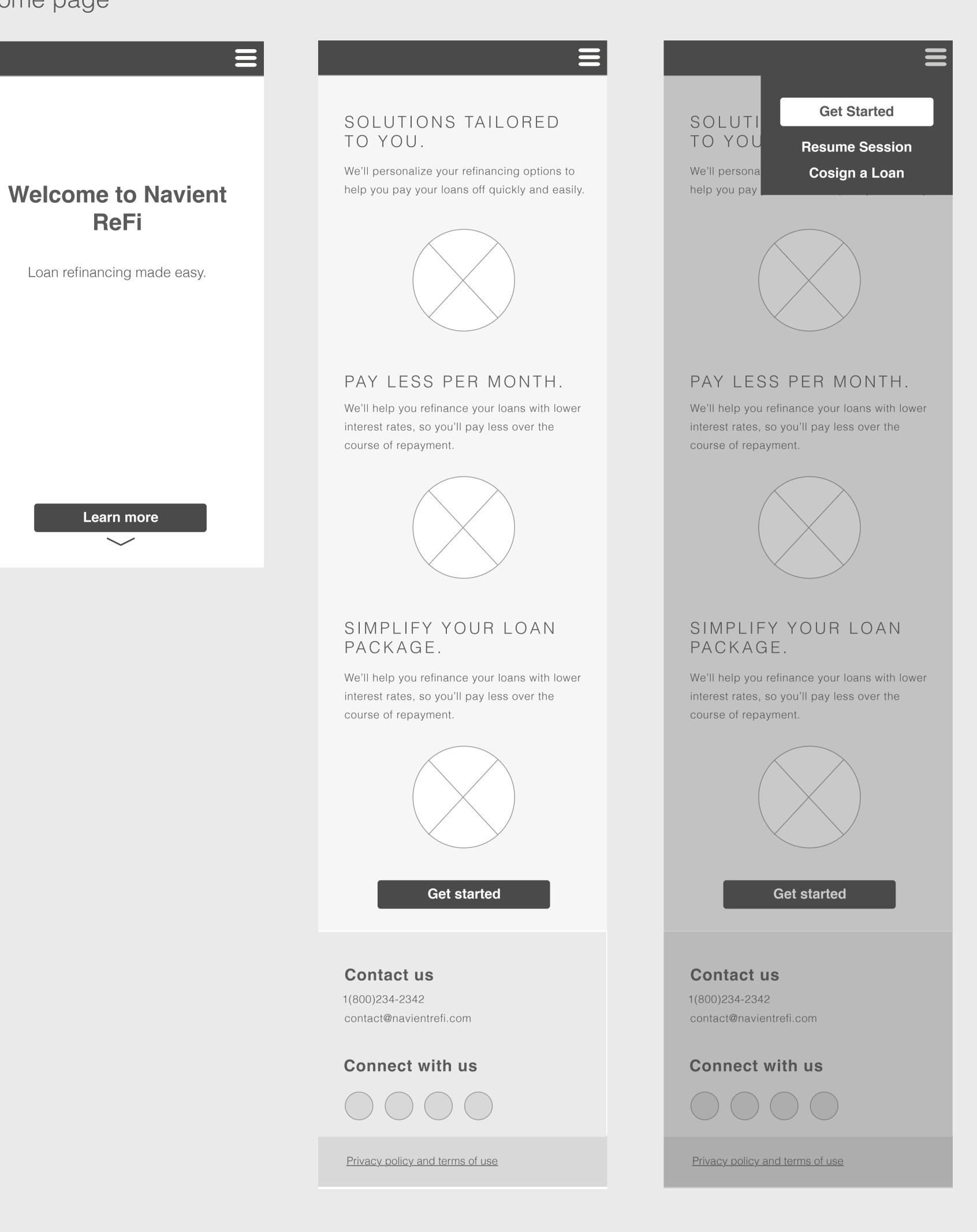




## Home Page Navigation

## **Mobile Annotations**

hamburger menu.



• When a user selects **Learn more**, the next section of the screen snaps into view. • When a user selects Get Started, the Get Started screen opens, allowing user to start application.

The primary navigation is contained within the

## Desktop Get Started

GET STARTED

# Hello.

Welcome to Navient Refi. To get started, help us get to know you

EMAIL ADDRESS 🕕

name@email.com

PRIORITY CODE (Located on your Navient Refi Welcome Letter)

0000 0000 000

optional

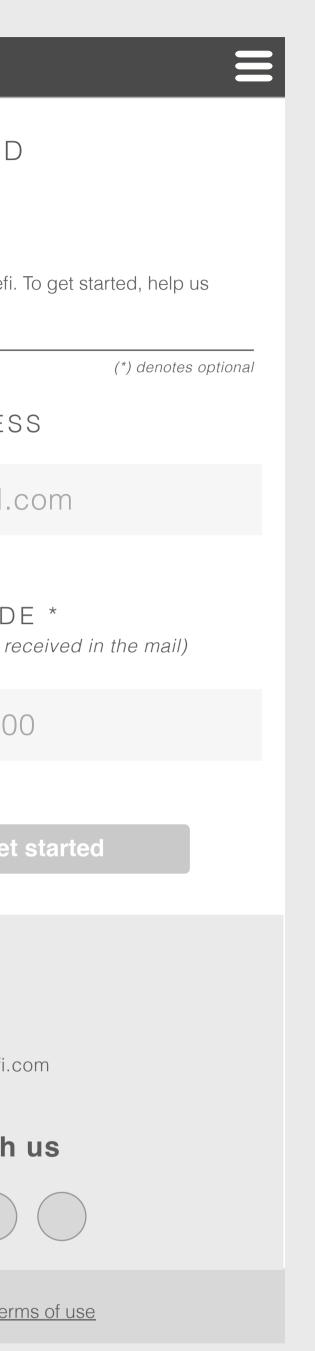
### Contact us

1(800)234-2342 contact@navientrefi.com

Privacy policy and term

## Mobile

	Cosign a Loan	Resume Session	Get Started	
				GET STARTED
				Hello.
				Welcome to Navient Refi. To get to know you.
ou.				EMAIL ADDRESS
				name@email.co
				PRIORITY CODE (Located on the flyer reco
				0000 0000 000
				Get s
ed				<b>Contact us</b> 1(800)234-2342 contact@navientrefi.com
				Connect with u
				Privacy policy and terms
	Con	nect with us		
<u>ms of use</u>				



## **Get Started Annotations**

- A user must enter valid email in order for get started button to become active, allowing user to enter application flow.
- A user has the option to enter 11-digit priority code.

## Desktop Profile Step 1 of 4

Section
Step
Segment

	PROFILE:
O PROFILE	
O RATES	<b>Tell us</b> In order to fi information.
O APPLICATION	My name
	and I was
	l am a
	address
	The best
	If you've prov I authorize AC communication messages and subsidiaries, a provided the o

Save and

E: 1 OF 4

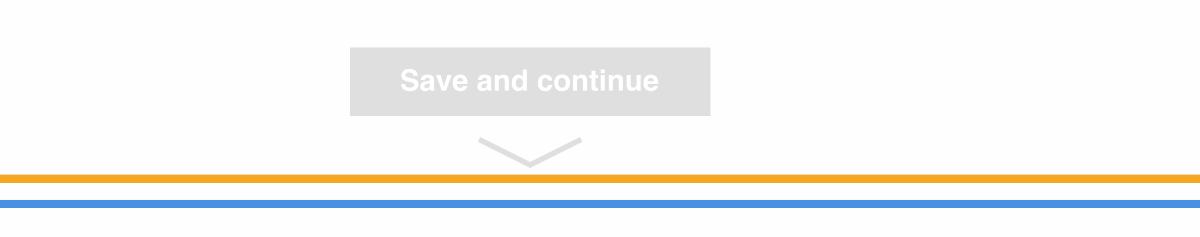
# s about yourself.

find the student loan refinancing options that work best for you, we'll need to collect a little

is	first name		las	t name				suffix	-		
								optional			
s bc	orn on	month			day	year					
zenship	o status				~	and n	ny ad	dress	is		
			Apt/unit		city		3	state		zip	
			optional								
pho	one nui	nber to	reach	me		ne number					

#### ovided a cell phone number, you're also providing the following consents:

CME CORP., and their respective subsidiaries, affiliates and agents, to contact me at such number using any means of ion, including, but not limited to, calls placed to my cellular phone using an automated dialing device, calls using prerecorded nd/or SMS text messages, regarding any current or future loans owned or serviced by ACME CORP., or their respective affiliates and agents, even if I will be charged by my service provider(s) for receiving such communications. I understand I will be option to update my communication preferences during the servicing of my loan.



## Mobile Segment 1

exit	Ξ	
	PROFILE: 1 of 4	PROFILE: 1 of 4
	Tell us about yourself.	Tell us about yours
	In order to find the student loan refinancing options that work best for <borrower name="">, we'll need to collect a little information.</borrower>	In order to find the student loan refinancing of that work best for <borrower name="">, we'll ne collect a little information.</borrower>
	(*) denotes optional	(*) denot
	first name My name is	citizenship status
	last name suffix *	and my address is
	and I was born on	address
	date of birth	apt/unit * city
5		state 💌 zip
	Mobile Annotations	

Mobile

Segment 2

## 

- When a user completes all fields within a segment, the segment slides up and out of view and the next segment slides into the screen.
- Parts of the conversational flow during the profile step are condensed to shorten and improve experience on mobile.

## **Desktop Annotations**

 When a user completes all fields within one segment, the next segment slides up below previous segment.

## Mobile Segment 3

## self.

g options need to



## PROFILE: 1 of 4

## Tell us about yourself.

In order to find the student loan refinancing options that work best for<borrower name>, we'll need to collect a little information.

(\*) denotes optional

### I can be reached by phone at

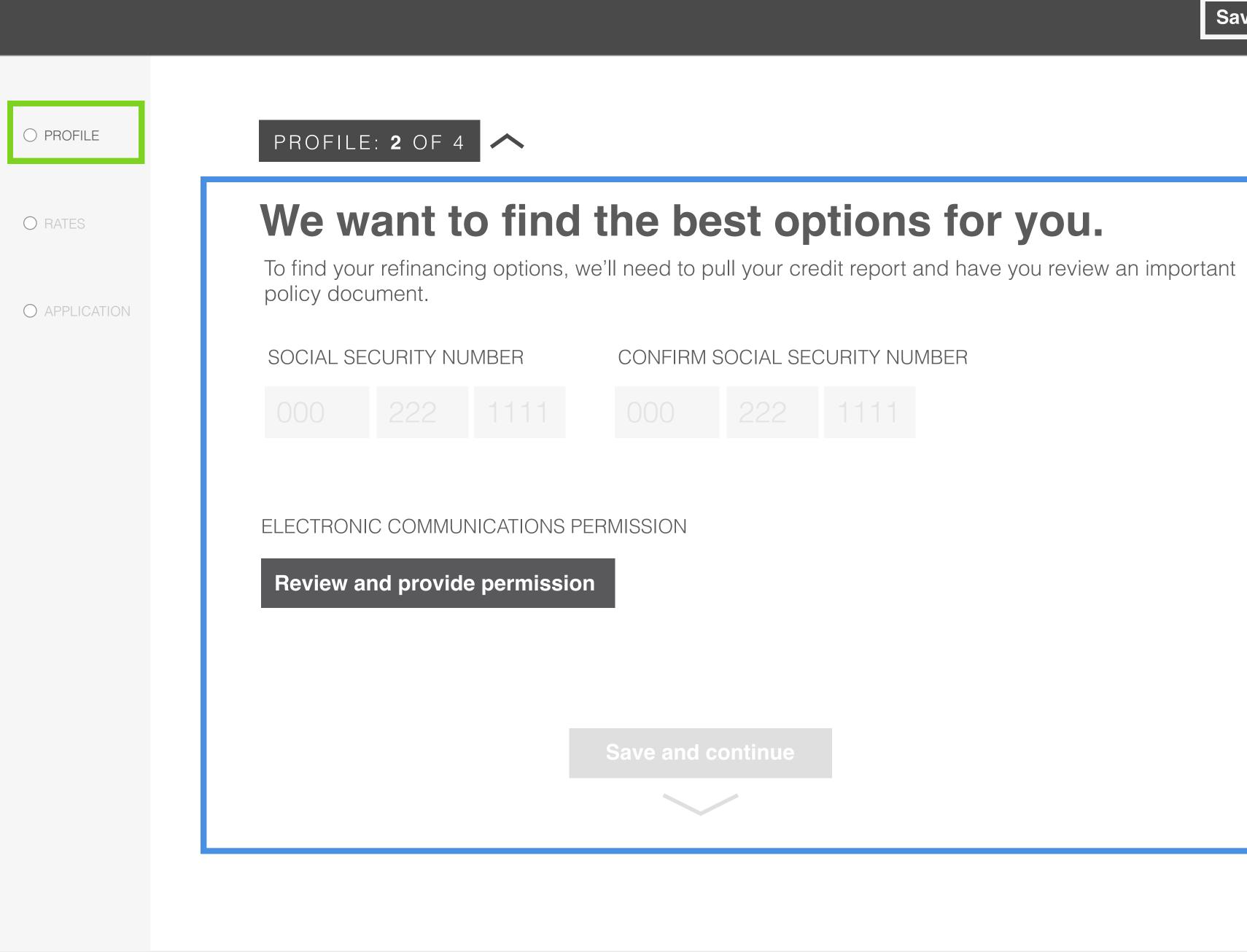
phone number

If you've provided a cell phone number, you're also providing the following consents:

I authorize ACME CORP., and their respective subsidiaries, affiliates and agents, to contact me at such number using any means of communication, including, but not limited to, calls placed to my cellular phone using an automated dialing device, calls using prerecorded messages and/or SMS text messages, regarding any current or future loans owned or serviced by ACME CORP., or their respective subsidiaries, affiliates and agents, even if I will be charged by my service provider(s) for receiving such communications. I understand I will be provided the option to update my communication preferences during the servicing of my loan.

Save & continue

## Desktop Profile Step 2 of 4

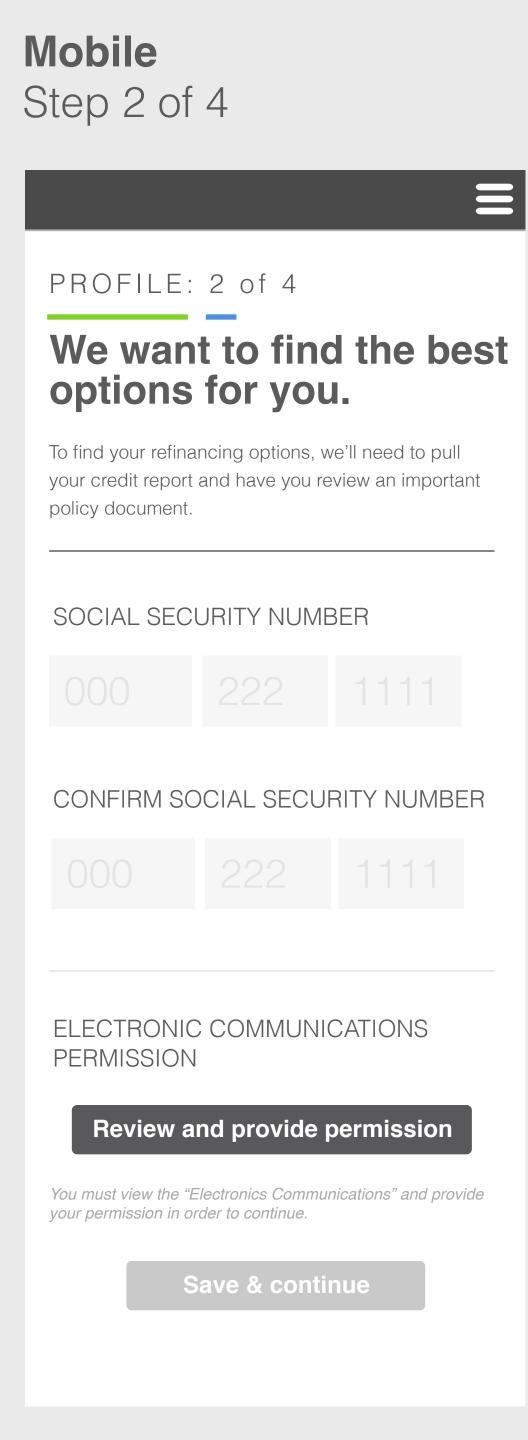


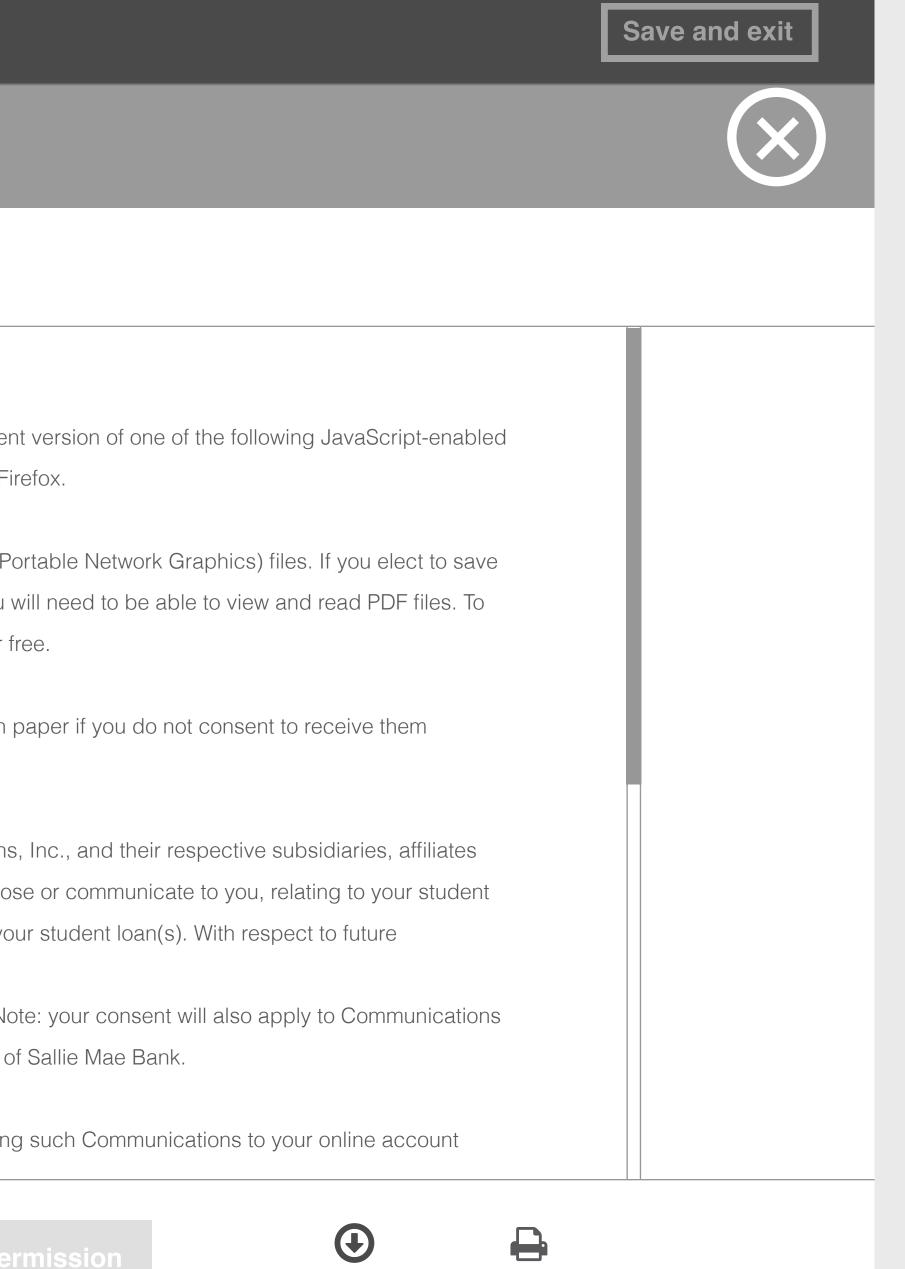
## Desktop Disclosure (Modal view)

O PROFILE	PROFILE: 2 OF 4
	<b>Electronic Communications Permission</b>
	Important Disclosure Information About Using Electronic Communications
	You need to have a computer or mobile device with internet service that uses a curren web browsers: Google Chrome, Microsoft Internet Explorer, Apple Safari, or Mozilla Fir
	You need to be able to access HTML (Hypertext Markup Language) files and PNG (Po and/or print PDF (Portable Document Format) materials – which is not required – you w do this, you will need Adobe Acrobat Reader. You can download Acrobat Reader for fi
	All of the communications described in the following paragraphs will be furnished on pelectronically.
	Your consent will apply to all information Navient Corporation and/or Navient Solutions agents, successors, and assignees (collectively, "We" or "Us"), send to you, or disclos loan(s) or your student loan account(s) ("Communications") while We are servicing you Communications, your consent will apply in accordance with the preferences you indicate in your online session, if preferences are made available. No with respect to any loan applications that are being processed by Navient on behalf or
	You consent and agree that such Communications may be delivered to you by posting

## Save and exit

### CONFIRM SOCIAL SECURITY NUMBER





Print

Download

## Mobile Disclosure (Modal view)

Electronic Communications Close [x] Permission Important Disclosure Information About Using Electronic Communications You need to have a computer or mobile device with internet service that uses a current version of one of the following JavaScript-enabled web browsers: Google Chrome, Microsoft Internet Explorer, Apple Safari, or Mozilla Firefox. You need to be able to access HTML (Hypertext Markup Language) files and PNG (Portable Network Graphics) files. If you elect to save and/or print PDF (Portable Document Format) materials – which is not required – you will need to be able to view and read PDF files. To do this, you will need Adobe Acrobat Reader. You can download Acrobat Reader for free. You must scroll to the bottom of the pane to in order to accept the terms.

## **Mobile Annotations**

• On mobile, a user is reminded that the disclosure must be viewed before continuing.

# **Desktop** Profile Step 3 of 4

	r hard work to v occupation and education histo		
ATION empl I work at optiona	oyer name	gross ann and make	per yea
	<b>ditional annual income?</b> to qualify if you report all additic	nal income. Add additional inc	come below.
Add income			
		work phone numbe	r
If you've provided a I authorize ACME Co communication, incl messages and/or SN subsidiaries, affiliate	<b>best phone number to r</b> <b>a cell phone number, you're also providin</b> ORP., and their respective subsidiaries, affilia uding, but not limited to, calls placed to my <i>I</i> S text messages, regarding any current or s and agents, even if I will be charged by m to update my communication preferences d	<b>g the following consents:</b> ates and agents, to contact me at such nuccellular phone using an automated dialing future loans owned or serviced by ACME y service provider(s) for receiving such co	g device, calls using prerecorded CORP., or their respective
If you've provided a I authorize ACME Co communication, incl messages and/or SN subsidiaries, affiliate provided the option	a cell phone number, you're also providin ORP., and their respective subsidiaries, affilia uding, but not limited to, calls placed to my AS text messages, regarding any current or s and agents, even if I will be charged by m to update my communication preferences d	<b>g the following consents:</b> ates and agents, to contact me at such nuccellular phone using an automated dialing future loans owned or serviced by ACME y service provider(s) for receiving such co uring the servicing of my loan.	g device, calls using prerecorded CORP., or their respective ommunications. I understand I will b
If you've provided a I authorize ACME Co communication, incl messages and/or SN subsidiaries, affiliate provided the option	<b>a cell phone number, you're also providin</b> DRP., and their respective subsidiaries, affilia uding, but not limited to, calls placed to my <i>I</i> S text messages, regarding any current or s and agents, even if I will be charged by m to update my communication preferences d	ates and agents, to contact me at such nuccellular phone using an automated dialing future loans owned or serviced by ACME y service provider(s) for receiving such couring the servicing of my loan.	g device, calls using prerecorded CORP., or their respective ommunications. I understand I will b
If you've provided a Lauthorize ACME Co communication, incl messages and/or SM subsidiaries, affiliate provided the option Most recent	a cell phone number, you're also providin DRP., and their respective subsidiaries, affilia- uding, but not limited to, calls placed to my AS text messages, regarding any current or s and agents, even if I will be charged by m to update my communication preferences d y, I went to school in option and I gra	ates and agents, to contact me at such nuccellular phone using an automated dialing future loans owned or serviced by ACME y service provider(s) for receiving such couring the servicing of my loan.	g device, calls using prerecorded CORP., or their respective ommunications. I understand I will b

	Segment 1
Save and exit	
	PROFILE: 3 of 4
	Put your hard work to work.
	Let us know your occupation and education history to find you the best rates.

Let us know your occupation and education history to find you the best rates.				
	(°) denotes optional			
I work at	employer name *			
and make	gross annual salary			
	tional Income (i)			
Add i	ncome			
At work, I a	am best reached at			
work phone number				
If you've provided a following consents:	cell phone number, you're also providing the			
following consents: I authorize ACME CORP., and their respective subsidiaries, affiliates and agents, to contact me at such number using any means of communication, including, but not limited to, calls placed to my cellular phone using an automated dialing device, calls using prerecorded messages and/or SMS text messages, regarding any current or future loans owned or serviced by ACME CORP., or their respective subsidiaries, affiliates and agents, even if I will be charged by my service provider(s) for receiving such communications. I understand I will be provided the option to update my communication preferences during the servicing of my loan.				

Mobile

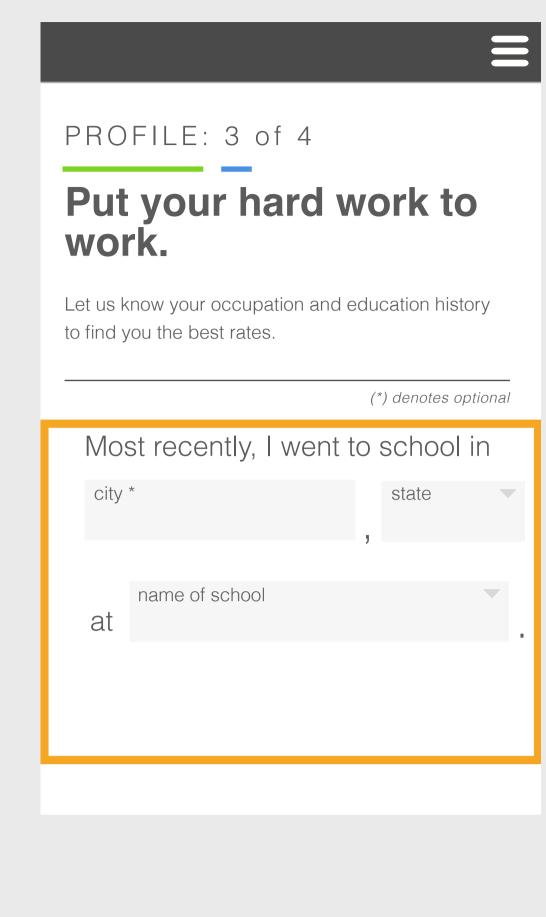
## **Desktop Annotations**

previous segment.

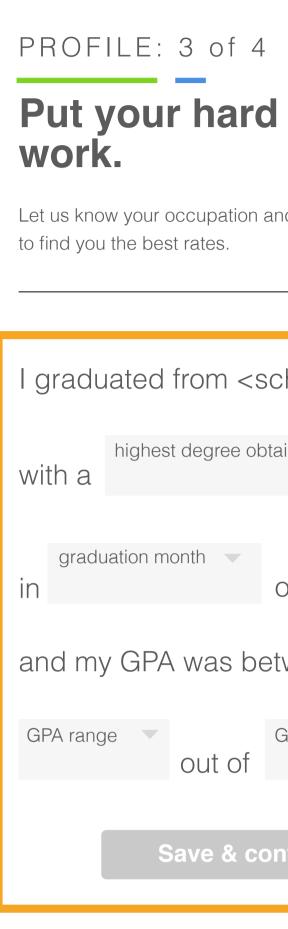
## **Mobile Annotations**

- screen.
- experience on mobile.

Mobile	
Segment	2



## Mobile Segment 3



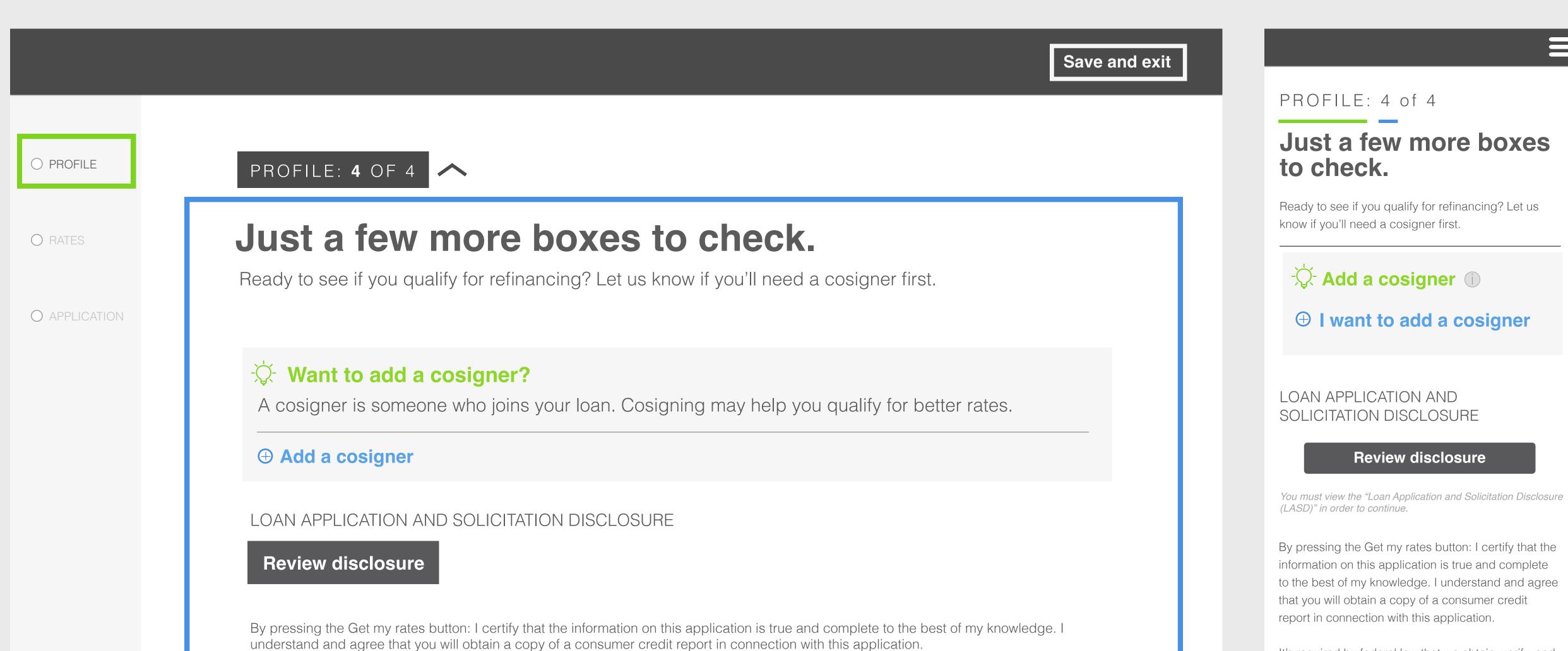
• When a user completes all fields within one segment, the next segment slides up below

 When a user completes all fields within a segment, the segment slides up and out of view and the next segment slides into the

 Parts of the conversational flow are condensed to shorten and improve

work to
nd education history
(*) denotes optional
chool name >
ained 🗸
graduation year Of
tween
GPA scale
ntinue

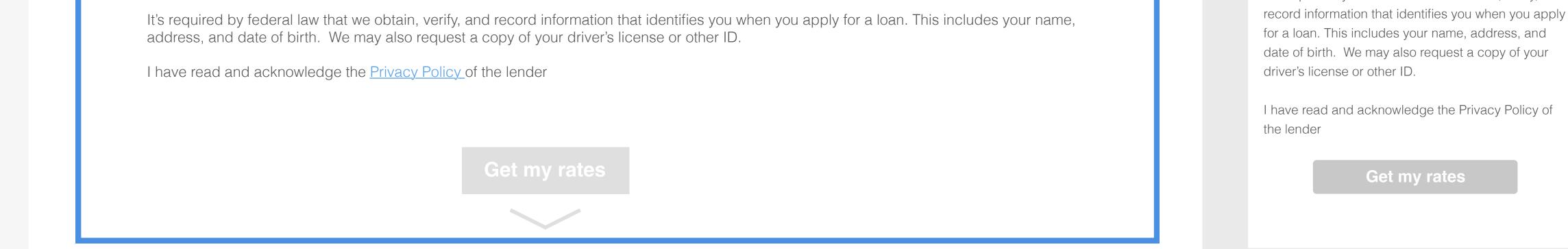
Desktop	
Profile Step 4 of 4	

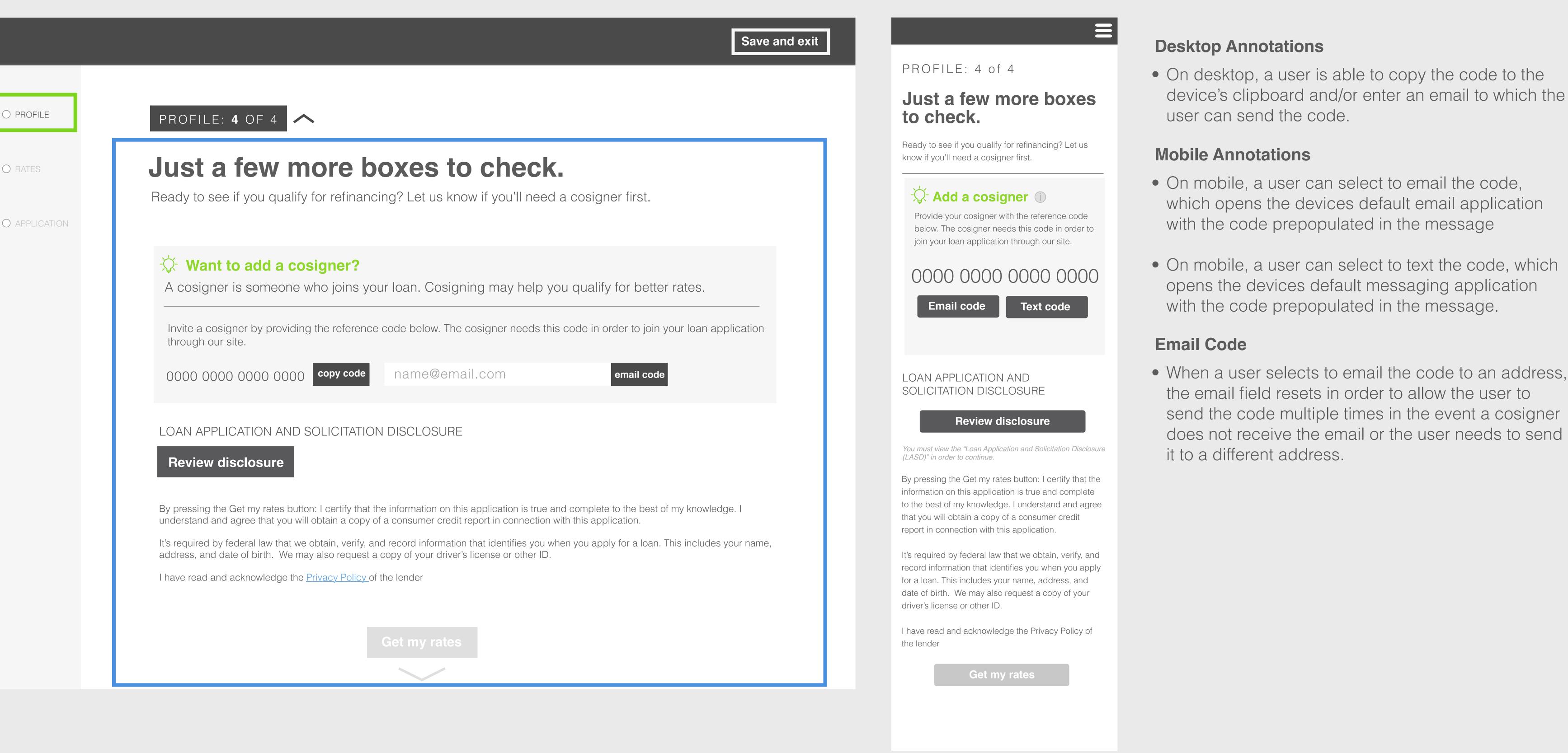


It's required by federal law that we obtain, verify, and

Mobile

Profile 4 of 4



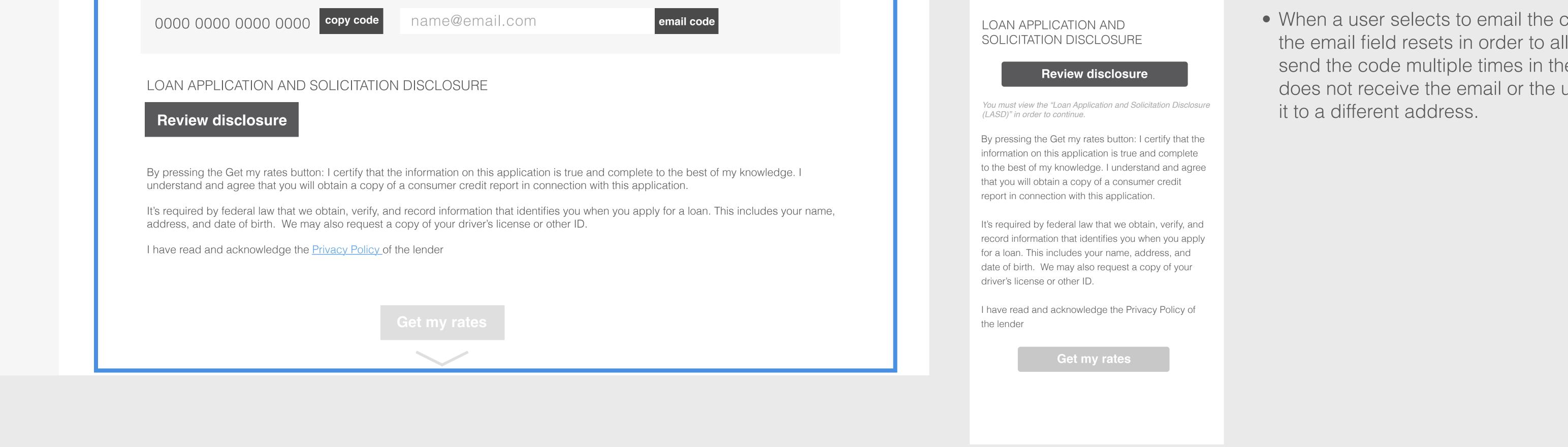


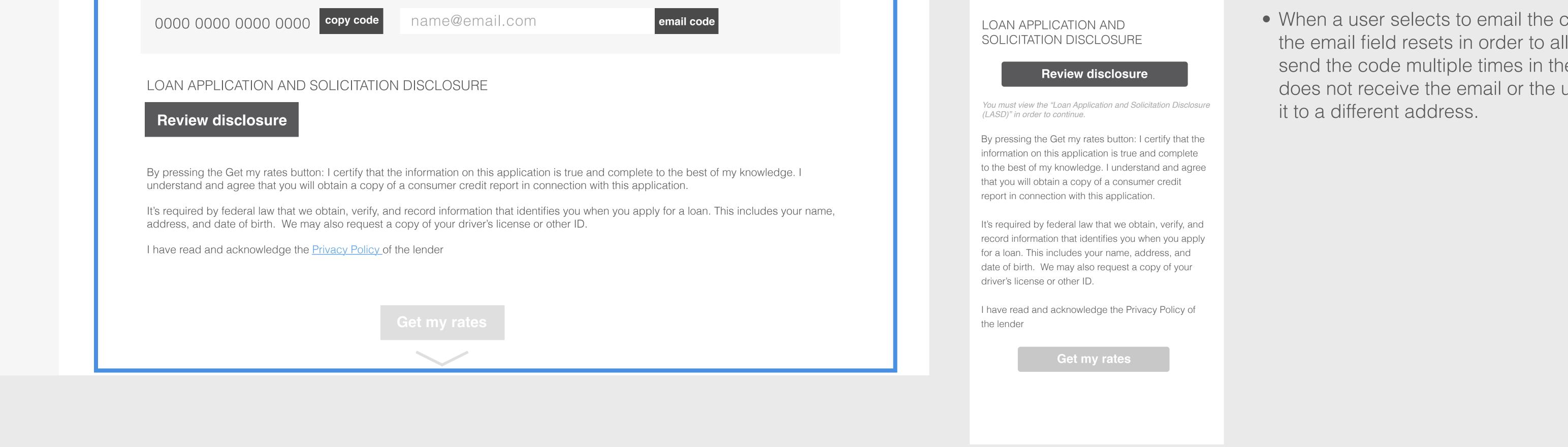
• On desktop, a user is able to copy the code to the device's clipboard and/or enter an email to which the

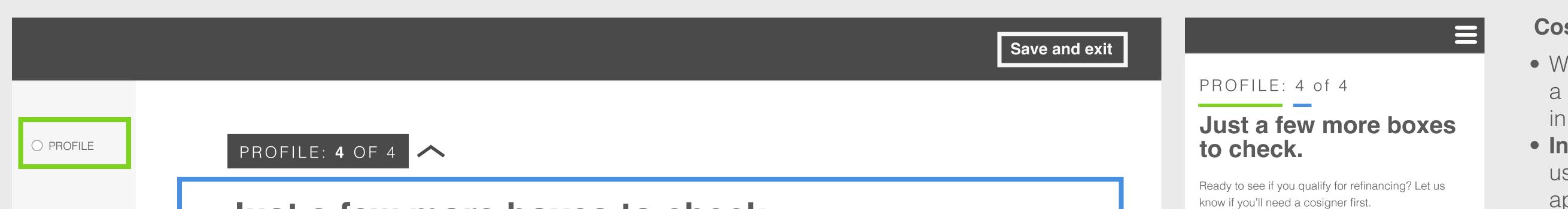
- On mobile, a user can select to email the code, which opens the devices default email application with the code prepopulated in the message
- On mobile, a user can select to text the code, which opens the devices default messaging application with the code prepopulated in the message.

O RATES

 $\bigcirc$  APPLICATION







### **Cosigner Status**

• When a user invites a cosigner by sending the code, a status iinforms the user about where the cosigner is in the process

• In progress status indicates that a cosigner has used the code to enter the system and started the application to join. • Success status indicates that a cosigner was approved and successfully joined the loan.

#### O RATES

#### $\bigcirc$ APPLICATION

## Just a few more boxes to check.

Ready to see if you qualify for refinancing? Let us know if you'll need a cosigner first.

## $-\dot{Q}$ - Want to add a cosigner?

A cosigner is someone who joins your loan. Cosigning may help you qualify for better rates.

## SUCCESS

#### LOAN APPLICATION AND SOLICITATION DISCLOSURE

#### **Review disclosure**

By pressing the Get my rates button: I certify that the information on this application is true and complete to the best of my knowledge. I understand and agree that you will obtain a copy of a consumer credit report in connection with this application.

It's required by federal law that we obtain, verify, and record information that identifies you when you apply for a loan. This includes your name, address, and date of birth. We may also request a copy of your driver's license or other ID.

#### I have read and acknowledge the Privacy Policy of the lender

# -次- Add a cosigner 🕕 **Success!**

LOAN APPLICATION AND SOLICITATION DISCLOSURE

#### **Review disclosure**

You must view the "Loan Application and Solicitation Disclosure (LASD)" in order to continue

By pressing the Get my rates button: I certify that the information on this application is true and complete to the best of my knowledge. I understand and agree that you will obtain a copy of a consumer credit report in connection with this application.

It's required by federal law that we obtain, verify, and record information that identifies you when you apply for a loan. This includes your name, address, and date of birth. We may also request a copy of your driver's license or other ID.

I have read and acknowledge the Privacy Policy of the lender

Get my rates

## Desktop Rates Step 1 of 3 - GPA Verification

Mobile Rates Step 1 of 3

	Save and exit	
	RATES: 1 of 3	RATES: 1 of 3 Congratulations,
	<b>Congratulations, you qualify!</b> You are qualified to refinance with us. Verify your school information in order to build an even better loan.	You are qualified to refinance with us. V school information in order to build an eloan.
ΠΟΝ	Your hard work in school gets you better rates, but you will need to verify. Based on your reported GPA (3.4 out of 4.0), you may qualify for an interest rate reduction of 0.25%-0.50%. This is about \$500 to \$1,500 in savings over the life of your loan; however, you will need to verify your GPA. select verification method	Verify your GPA for rates. Based on your reported GPA (3.0-3.4 4.0), you may qualify for an interest rateduction of 0.25%-0.50%. This is about \$1,500 in savings over the life of your however, you will need to verify your of select verification method
	Build my Ioan	

# Save and exit RATES: **1** of 3 **Congratulations, you qualify!** You are qualified to refinance with us. Verify your school information in order to build an even better loan. Your hard work in school gets you better rates, but you will need to verify. Based on your reported GPA (**3.4 out of 4.0**), you may qualify for an interest rate reduction of 0.25%-0.50%. This is about \$500 to \$1,500 in savings over the life of your loan; however, you will need to verify your GPA.

## RATES: 1 of 3 Congratulations, you qualify! You are qualified to refinance with us. Verify your school information in order to build an even better loan.

#### Verify your GPA for better rates.

Based on your reported GPA (3.0-3.49 out of **4.0**), you may qualify for an interest rate reduction of 0.25%-0.50%. This is about \$500 to \$1,500 in savings over the life of your loan; however, you will need to verify your GPA.

manually upload transcript	
----------------------------	--

## 💿 Camera

## **Desktop Annotations**

• On desktop, a user uploads a transcript file saved locally on the device

## **Mobile Annotations**

• On mobile, a user takes a picture of the hard copy that needs to be submitted.

## Save and exit

## RATES: 1 of 3

# Congratulations, you qualify!

You are qualified to refinance with us. Verify your school information in order to build an even better loan.

#### Your hard work in school gets you better rates, but you will need to verify.

Build my loan

Based on your reported GPA (**3.4 out of 4.0**), you may qualify for an interest rate reduction of 0.25%-0.50%. This is about \$500 to \$1,500 in savings over the life of your loan; however, you will need to verify your GPA.

Manually upload transcript

annieholcombTranscript\_may2014.pdf 🛛 💼 Submit

RATES:	1	of	3	

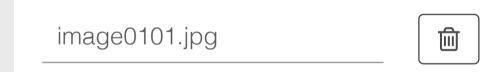
# Congratulations, you qualify!

You are qualified to refinance with us. Verify your school information in order to build an even better loan.

#### Verify your GPA for better rates.

Based on your reported GPA (3.0-3.49 out of **4.0**), you may qualify for an interest rate reduction of 0.25%-0.50%. This is about \$500 to \$1,500 in savings over the life of your loan; however, you will need to verify your GPA.

manually upload transcript



Submit

○ RATES

O PROFILE

O PROFILE

○ RATES

O APPLICATION

O APPLICATION

## Save and exit

## **GPA Verification Status**

- When a user takes steps to verify GPA, a status informs the user about the process.
- In progress status indicates that a manual upload has been received and that GPA is being verified.
- Pending status indicates that additional review is needed to complete the verification process.
- **Success** status indicates that the GPA was successfully verified.
- **Unsuccessful** status indicates that the chosen verification method didn't work, and recommends that the user select a different method from the menu.
- If additional statuses are required, the icon and messaging would occur on this screen, informing the borrower of what to expect and if other actions are needed.

RATES: 1 of 3

Congratulations, you qualify!

You are qualified to refinance with us. Verify your school information in order to build an even better loan.

#### Verify your GPA for better rates.

Based on your reported GPA (3.0-3.49 out of **4.0**), you may qualify for an interest rate reduction of 0.25%-0.50%. This is about \$500 to \$1,500 in savings over the life of your loan; however, you will need to verify your GPA.

## Verification successful!

Build my loan

# **Congratulations, you qualify!**

You are qualified to refinance with us. Verify your school information in order to build an even better loan.

## Your hard work in school gets you better rates, but you will need to verify.

Based on your reported GPA (**3.4 out of 4.0**), you may qualify for an interest rate reduction of 0.25%-0.50%. This is about \$500 to \$1,500 in savings over the life of your loan; however, you will need to verify your GPA.

### Verification successful!

RATES: **1** of 3

Manually upload transcript  annieholcombTranscript\_may2014.pdf

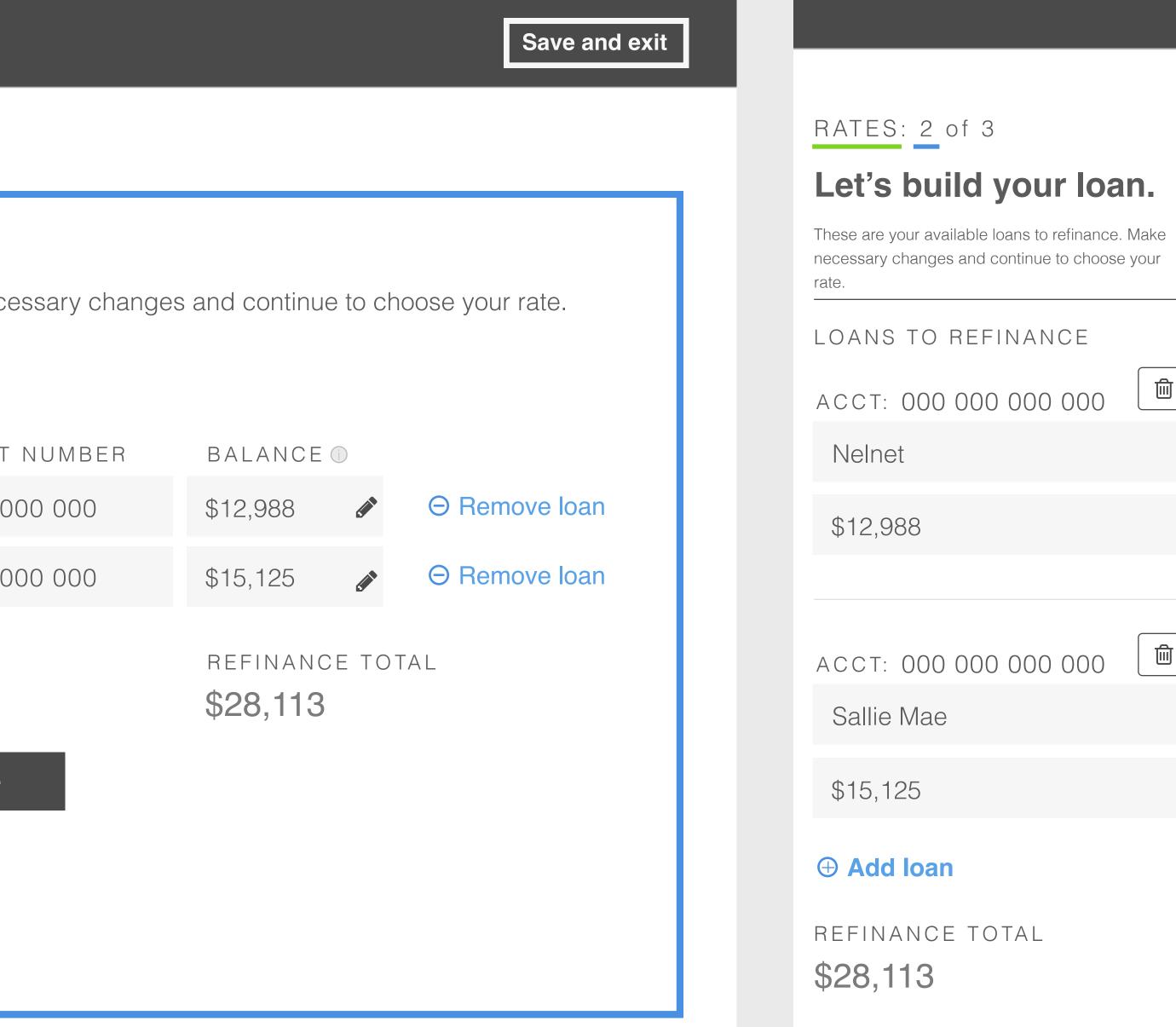
Build my loan	

○ RATES

## Desktop Rates Step 2 of 3

O PROFILE	RATES: 2 of 3	
O RATES	Let's build your le These are your available loans to refi	
O APPLICATION	LOAN AMOUNTS TO REFINANC	CE
	COMPANY	ACCOUNT
	Nelnet	000 000 0
	Sallie Mae	000 000 0
	Add Ioan	
		Choose rate

## Mobile Rates Step 2 of 3



Choose rate



ANCE	
000 000	
000 000	
L	

## **Mobile Annotations**

 On mobile, the hierarchy for the loan amounts transitions to account number, company name, and then loan amount.

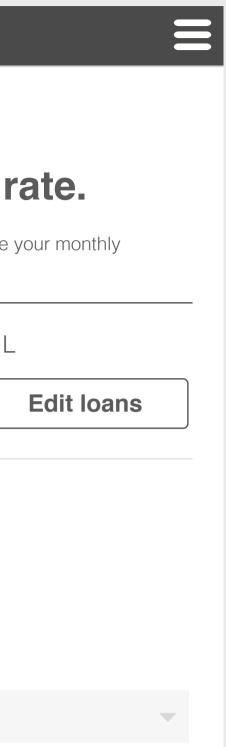
## Desktop Rates Step 3 of 3

O RATES	<b>Choose your rate and calculate your month</b>	ly payment.
O APPLICATION	RATE <b>Fixed</b> • Variable •	REFINANCE TO \$28,113 e
	TERM	MONTHLY PAY 60 PAYMENTS \$1,32
	I would like a 2 year interest-only option	
	Refinancing private and federal student loans may not be example, public service forgiveness and economic hard you after you refinance. Benefits that exist with federal lo	ship programs, fee waiver and rebates
	Cont	inue to application

## Mobile Rates Step 3 of 3

	Save	and exit	
			RATES: 3 of 3
			Choose your rate.
			Choose your rate and calculate your monthly payment.
			REFINANCE TOTAL
			\$28,113 Edit loans
S28,113 edit			RATE <b>Fixed</b> Variable
MONTHLY PAYMENT 60 payments	TOTAL LOAN COST <b>\$32,389</b>		TERM (IN YEARS)
\$1,322			5 years
ΨΙ,ΟΖΖ	total interest <b>\$4,276</b>		ADDITIONAL OPTIONS
			I would like a 2 year interest-only optic
	INTEREST RATE <b>5.25%</b>		MONTHLY PAYMENT 60 PAYMENTS <b>\$1,456</b>
	o carry some special benefits, for ncipal, which may not be accessible	to	TOTAL LOAN COST <b>\$32,389</b>
eited by consolidating them into	a private Ioan.		TOTAL INTEREST       INTEREST RATE         \$4,276       5.25%
ication			NOTE: There is a potential for loss of federa benefits. Read how you may be affected.

#### Continue to application







## **Mobile Annotations**

 On mobile, longer disclosures that are displayed on screen may be condensed behind a link that opens a disclosure modal.

## Desktop Application Step 1 of 3

O PROFILE	APPLICATION: 1 of 3
O RATES	<b>Let's sign this.</b> Please review the following disclosures before finalizing
O APPLICATION	LOAN APPROVAL DISCLOSURE Review disclosure
	LOAN DOCUMENTS         Image:
	Sign and submit electro

#### Save and exit

g your new, refinanced loan.

nic delivery of [describe document] by [LOB name].

you to take action if you wish to receive this type of correspondence via mail in the future

ding / etc.].

mobile device with internet service that uses a current version of one of the following e Safari, or Mozilla Firefox. You need to be able to access HTML (Hypertext Markup r print PDF materials – which is not required – you will need to be able to view and read t Reader for free.

## Mobile Segment 1

## APPLICATION:1 of 4

## Let's sign this.

Please review the following disclosures before finalizing your new, refinanced loan.

#### LOAN APPROVAL DISCLOSURE

#### **Review disclosure**

You must view the "Loan Approval Disclosure" in order to continue.

## 

# Loan Approval Disclosure Close [x] [borrower name] [borrower address] [creditor name] [creditor address] Loan Rates & Estimated Costs **ITEMIZATION OF AMOUNT FINANCED** You must scroll to the bottom of the pane to in order to accept the terms.

## Mobile Segment 2

#### APPLICATION:1 of 4

## Let's sign this.

Please review the following disclosures before finalizing your new, refinanced loan.

#### LOAN DOCUMENTS



ou must view the "Loan Documents" in order to continue.

By selecting sign and submit electronically below, I am consentin to the electronic delivery of [describe document] by [LOB name].

his is a one-time consent applicable only to this document, so there is no need for you to take action if you wish to receive this type of correspondence via mail in the future.

You may request a mailed copy of the document free of charge by [calling / downloading / etc.].

n order to access the document in electronic form, you need to have computer or mobile device with internet service that uses a currer version of one of the following JavaScript-enabled web browsers: Google Chrome, Microsoft Internet Explorer, Apple Safari, or Mozilla Firefox. You need to be able to access HTML (Hypertext Markup Language) files and PDF (Portable Document Format) files. If you elect to save and/or print PDF materials - which is not required - you will need to be able to view and read PDF files. To do this, you will need Adobe Acrobat Reader. You can download Acrobat Reader fo

#### Sign & submit electronically







## Loan documents

 When a user is required to view and scroll through a loan document, the green check mark is used to inform the user of which documents have been successfully viewed.

## Desktop Application Step 1 of 3

O PROFILE	APPLICATION: 2 of 3
<section-header></section-header>	You are on your way to a         Now that you submitted your application, please review to reduce your interest rate by .25%.         FINAL DISCLOSURE         Review disclosure
	Reduce your interest rate by .25% If you enroll in autopay, you will autopmatically reduce you Image: Second

### Save and exit

# better loan.

ew one final disclosure. You can also enroll in autopay

our interest rate by .25%.

## Mobile Application Step 2 of 4

## APPLICATION:2 of 4

## You are on your way to a better loan.

Now that you submitted your application, please review one final disclosure. You can also **enroll in** autopay to reduce your interest rate by .25%.

FINAL DISCLOSURE

**Review disclosure** 

Continue



## Mobile Application Step 3 of 4

### APPLICATION:3 of 4

# Reduce your rate by .25% with Autopay.

If you enroll in autopay, you will autopmatically reduce your interest rate by .25%.

ROUTING NUMBER

000 000 000

ACCOUNT NUMBER

000 000 000 000

RECONFIRM ACCOUNT NUMBER

000 000 000 000

ACH DISCLOSURE

#### Review disclosure

You must view the "ACH Disclosure" in order to continue.

Submit & finish application

Skip autopay

## **Mobile Annotations**

- the information if desired.
- active

• On mobile, add autopay interaction is broken down into two steps, reducing the amount of clicking and simplifying the interaction to scrolling and entering

• Once a user provides the proper information, the submit and finish application button becomes

# **Desktop** Application Step 3 of 3

O PROFILE	APPLICATION: <b>3</b> of 3
O RATES	<b>Thank you</b> Thank you for choosing Navient Refi. We're excited to h
O APPLICATION	What's next? We'll send you a confirmation email outlining everything
	Ioan. Have questions? Contact us at [insert contact ema

## Save and exit

help you simplify and pay off your student loans.

g you need to know about the status of your <u>ail]</u>.

## Mobile Application Step 4 of 4



## Thank you.

Thank you for choosing Navient Refi. We're excited to help you simplify and pay off your student loans.

 $\sim$ 

#### What's next?

We'll send you a confirmation email outlining everything you need to know about the status of your loan. Have questions? Contact us at <u>[insert contact</u> <u>email]</u>.

